

City of St. Louis Treasurer's Office



PARCS Garage Request for Qualifications Addendum

Parking and Revenue Control System

Proposals due no later than 3:00pm, February 18,
2016

1) Opening Statement

On January 20, 2016 the City of St. Louis Treasurer's Office ("Office") released a request for qualifications ("RFQ") for a manufacturer or authorized dealer of parking garage revenue control equipment ("Vendor") to provide new revenue control equipment to replace the existing equipment and to provide on-going service of such garage revenue control equipment at the Justice Center Garage ("Garage") located at 1115 Clark Avenue, in Downtown St. Louis. Removal of the existing equipment is also required.

The Office issues this addendum to the RFQ issued on January 20, 2016 to include qualifications for parking revenue control equipment for two additional garages: 1) the Argyle Garage and 2) the Buckingham/9 North Garage. Therefore, responses to the RFQ should provide qualifications for the Justice Center Garage, Argyle Garage, and the 9 North Garage ("City Garages").

The Argyle Garage is located in the Central West End on 225 N. Euclid Avenue. Argyle Garage operates 24 hours, seven days a week and services a diverse population of residential, commercial, and transient users. There are approximately 455 spaces in the Argyle Garage.

The 9 North Garage is located at 9 N. Euclid Avenue two blocks away from the Argyle Garage. Like Argyle, the 9 North Garage operates 24 hours a day, seven days a week. The 9 North Garage often operates without a cashier or employee. There are 180 spaces in the 9 North Garage, which services nearby residents, businesses, and transient parkers.

The Justice Center Garage services both daytime parkers who work primarily for various government entities and Scottrade Center event guests, which holds approximately 100 events, including St. Louis Blues games, concerts, NCAA tournaments, and other events annually. In addition to event usage, there are approximately 358 monthly parkers who use the Kiel Garage. The Justice Garage has three lanes at Clark Avenue.

With this solicitation, the Office intends to award one contract and does not anticipate awards to multiple companies for the City Garages. Regardless, the Office reserves the right to make multiple, partial or no awards.

2) Scope of Services

a) Equipment System

The successful proposer will install new revenue control equipment ("Equipment") for the City Garages to replace all existing equipment. The successful proposer will also be responsible for dismantling, removing and disposing of all existing equipment that is being replaced as well as installation (including labor and materials), and any minor modification or upgrades to the infrastructure of the City Garages to provide for the proper use and function of the equipment in the City Garages.

The Office requires the equipment proposed include, at a minimum, replacement of all equipment currently located in the City Garages. The proposer must specify in its proposal all equipment that will be used, including product specifications and photos. Operations manuals and training are to be included at no additional costs. In addition, the proposer may propose multiple items for any of the required items; however the proposer must describe any difference in the specifications and pricing for the alternatives.

In addition to the required components and capabilities listed on the attached exhibit, the proposer may also include proposals with additional equipment and services. Proposals including equipment and services beyond the scope of current service and equipment should provide the overall cost of the proposed Equipment system and the individual pricing for additional a la carte pricing. Purchaser will have the option to decide which, if any, items to include in the final equipment purchase. Additional equipment/and or services include but are not limited to the following:

- Additional Cashier Stations (fee computer, printer/validator, fee display), priced per each, Purchaser will have the option to purchase up to three additional.
- Additional pay on foot pay station (wall mounted adjacent to cashier area, cash and credit card), priced per each, Purchaser will have the option to purchase up to one additional.
- Additional pay on foot pay stations (wall mounted adjacent to cashier area, credit card only), priced per each, Purchaser will have the option to purchase up to one additional.
- Additional pay on foot pay stations (stand along kiosk, credit card only), priced per each, Purchaser will have the option to purchase separately.
- Online validation capability, including the price per each of any additional equipment required.
- In-lane assist camera system, with one camera at each entry/exit lane. System to interface with existing camera system (CAMERA SYSTEM HERE).
- Pay on entry capability, including the price per each of any additional equipment required.
- In-out passes capability for select customers such as patrons at hotels in the area.
- Multiple use; value pass capability.
- Remote pre-purchase capability.
- Smart phone payment capability.
- Radio Frequency Identification (RFID) credit card payment capability.

b) Warranty and Maintenance Plan

Proposals should provide a description of the warranty coverage and a service/maintenance plan for the Equipment. An initial warranty period of at least two (2) years protection should be added at no additional cost. Proposals should also provide a plan for making emergency service repairs and specify which repairs are covered under

the service/maintenance plan. Proposers should also provide the option to purchase additional warranty coverage for the Equipment.

c) Compliance

Qualified vendors are required to submit information showing the following:

- i) Proof vendor is an authorized dealer of Equipment if they are not the manufacturer of such equipment.
- ii) Cardholder Information Security Program (CISP) compliance, certifying equipment exercises industry standard protocols to ensure data security through the Payment Card Industry (PCI) Data Security Standard (DSS).
- iii) Americans with Disabilities Act (ADA) and American National Standards Institute compliance.

3) Qualification Requirements and Proposal Format

The responses to the RFQ shall be limited to 30 pages (15 pages if both sides of the page are utilized). Pictures and photo examples of equipment shall not count towards the page limit. Responses should include the following information:

1. A summary of the proposal
2. The history and company profile of the vendor(s)
3. A summary of recent (past three years) PARCS installations completed by the vendor(s)
4. The Scope of Services/ Installation and Warranty Maintenance Plan Information
5. Compliance Information
6. Three references for PARCS installations completed by the vendor
7. Point of contact for sales and maintenance issues

The Office reserves the right to reject any or all proposals with no penalty. The Office also has the right to waive immaterial defects and minor irregularities in any submitted proposal.

The following are the key criteria that will be used to evaluate the proposals:

Topic	Number of Points
Pricing	30
Quality of Equipment	20
References	10
Warranty and Services	20
MBE/WBE participation	10
Total	100

4) Proposal Due Date and Location

RFQ submittals are due no later than **3:00 PM on February 18, 2016** at the following location:

**City of St. Louis
Treasurer's Office
1200 Market Street, Room 220
St. Louis, MO 63103**

Late proposals may not be accepted and the envelope must be marked referencing the project: **Proposal for Parking and Revenue Control Systems**. Proposers must supply three (3) hard copies of the proposal and one (1) electronic copy as a PDF file on a USB flash drive.

Public access to Proposals shall be governed by the relevant provisions of the Freedom of Information Act, State of Missouri Sunshine Law (RsMO 610.021), and regulations adopted pursuant thereto.

5) Department Contact / Requests for Clarification

Prospective responders may direct questions **in writing only** to:

Carl Phillips
Parking Administrator
Email: phillipsca@stlouis-mo.gov
Fax: 314-622-4246

All questions are due no later than February 10, 2016. Questions will be answered in writing by February 11, 2016 and will be sent to all proposers and will be posted on our website at <http://www.stlouis-mo.gov/government/departments/treasurer/>. The department contact person is the only individual who can be contacted about the project by proposers before proposals are submitted. The department contact cannot vary the terms of the RFQ.