

## SWS Capital Management, LLC

Presented to:

# City of St. Louis Fund Committee Investment Management Update



October 11, 2023

# Q2 2023 Highlights SWSCM Engagement



## Second Quarter 2023 Highlights

## **Operational**

- Onboarded all accounts from multiple custodians
- Established automated custodial feeds and processes
- Worked with Trustees to establish process and documentation

## **Client Services**

Departmental Meetings – Treasurer, Parking

## **Investment Management**

- Transitioned holdings from previous manager to SWSCM model
- Diversified and extended duration for all accounts
- Assisted the departments in choosing appropriate benchmarks based on projects, cash flows, and indentures

SWS Capital Management, LLC

## **Assets Under Management (AUM)**





## SWS Capital Management Assets Under Management (AUM) June 30, 2023

Portfolio Group	Fixed Income	Cash and Equivalents	Total
STL Airports	13,859,555.74	55,264,575.29	69,124,131.03
STL Carnahan Courthouse	2,034,111.16	490.99	2,034,602.15
STL Debt Service Reserve	341,736.13	471,949.01	813,685.14
STL Fire Debt	0.00	2,140,427.51	2,140,427.51
STL Forest Park	1,587,061.72	6,690,052.40	8,277,114.12
STL GC Redevelopment	0.00	0.00	0.00
STL MFC Improvement	1,602,899.96	9,847,401.34	11,450,301.30
STL Parking	665,578.94	2,668,107.96	3,333,686.90
TOTAL	20,090,943.65	77,083,004.50	97,173,948.15

## **Portfolio Composition (By Group)**



STL Airports
Airport Accounts

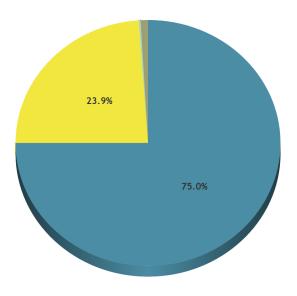
## Fixed Income Overview

US Dollar 6/30/2023

## **Weighted Averages**

_	
Average Yield	4.61
Average Maturity	0.25
Average Coupon	0.02
Average Duration	0.25
Average Moody	Aaa
Average S&P	AA+
Average Fitch	Not Rated

#### **Fixed Income Allocation**



#### **Fixed Income Totals**

Par Value	56,636,000
Market Value	55,928,704.82
Total Cost	55,814,786.47
Net Gain/Loss	113,918.35
Annual Income	9,017.50
Accrued Interest	3,130.70

Security Type	e	Market Value	% Fixed Income	% Assets
TREASURY BIL	LS (USD)	41,951,324.10	75.0	60.7
GOVERNMENT	AGENCY (USD)	13,364,921.99	23.9	19.3
CERTIFICATES	OF DEPOSIT (USD)	117,824.97	0.2	0.2
COMMERCIAL	PAPER (USD)	494,633.75	0.9	0.7
Fixed Income	• Total	55,928,704.82	100.0	80.9

STL Airports Airport Accounts

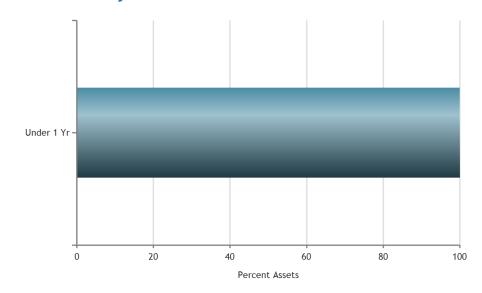
## **Fixed Income Distribution**

US Dollar 6/30/2023

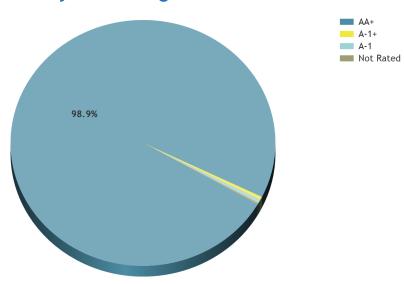
## **Distribution by Maturity**

Maturity	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1 Mth	7	13,106,281.58	23.4	3.0	0.014%	0.0
1 Mth - 2 Mths	9	6,203,881.13	11.1	4.9	0.095%	0.1
2 Mths - 3 Mths	6	14,128,186.97	25.3	5.0	0.003%	0.2
3 Mths - 4 Mths	3	7,488,617.35	13.4	5.2	0.000%	0.3
4 Mths - 10 Mths	5	15,001,737.80	26.8	5.2	0.006%	0.5

## **Distribution by Duration**



## Distribution by S&P Rating



## **Distribution by Coupon**

Coupon	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1%	25	55,810,879.85	99.8	4.6	0.010%	0.2
1% - 2%	1	25,048.88	0.0	5.4	1.950%	0.1
3% - 4%	4	92,776.09	0.2	5.3	3.076%	0.1

STL Carnahan Courthouse Carnahan Courthouse

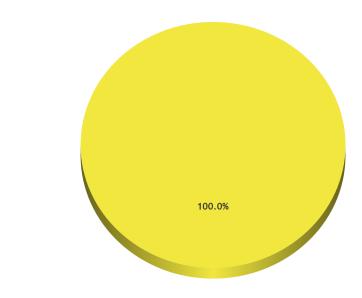
## Fixed Income Overview

US Dollar 6/30/2023

## **Weighted Averages**

Average Yield	4.57
Average Maturity	0.13
Average Coupon	0.00
Average Duration	0.13
Average Moody	Aaa
Average S&P	AA+
Average Fitch	Not Rated

#### **Fixed Income Allocation**



#### **Fixed Income Totals**

Par Value	2,046,000
Market Value	2,034,111.16
Total Cost	1,987,275.99
Net Gain/Loss	46,835.17
Annual Income	0.00
Accrued Interest	0.00

		% Fixed	
Security Type	Market Value	Income	% Assets
GOVERNMENT AGENCY (USD)	2,034,111.16	100.0	100.0
Fixed Income Total	2,034,111.16	100.0	100.0

STL Carnahan Courthouse Carnahan Courthouse

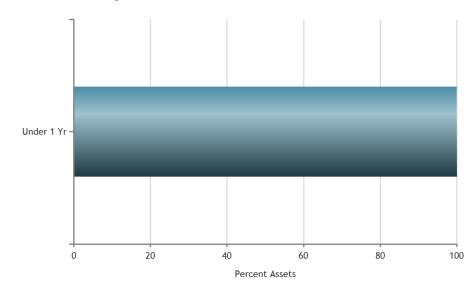
## **Fixed Income Distribution**

US Dollar 6/30/2023

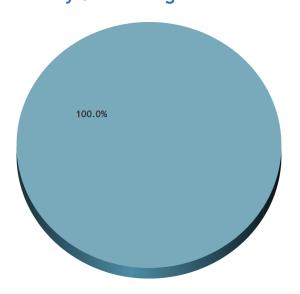
## **Distribution by Maturity**

				Average	-	-
Maturity	Number	Market Value	Holdings	YTM	Coupon	Duration
1 Mth - 2 Mths	1	2,034,111.16	100.0	4.6	0.000%	0.1

## **Distribution by Duration**



## Distribution by S&P Rating



## **Distribution by Coupon**

Coupon	Number	Market Value		Average YTM	Average Coupon	-
Under 1%	1	2,034,111.16	100.0	4.6	0.000%	0.1

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AA+



STL Debt Service Reserve Debt Service Reserve

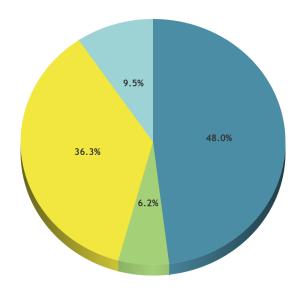
## Fixed Income Overview

US Dollar 6/30/2023

## **Weighted Averages**

Average Yield	4.94
Average Maturity	0.17
Average Coupon	0.63
Average Duration	0.17
Average Moody	Aaa
Average S&P	AA+
Average Fitch	Not Rated

#### **Fixed Income Allocation**



#### **Fixed Income Totals**

Par Value	809,000
Market Value	804,488.70
Total Cost	763,927.20
Net Gain/Loss	40,561.50
Annual Income	5,046.00
Accrued Interest	1,823.31

Security Type	Market Value	% Fixed Income	% Assets
TREASURY BILLS (USD)	386,530.08	48.0	47.5
GOVERNMENT BONDS (USD)	49,720.39	6.2	6.1
GOVERNMENT AGENCY (USD)	292,015.75	36.3	35.9
CERTIFICATES OF DEPOSIT (USD)	76,222.49	9.5	9.4
Fixed Income Total	804,488.70	100.0	98.9

STL Debt Service Reserve Debt Service Reserve

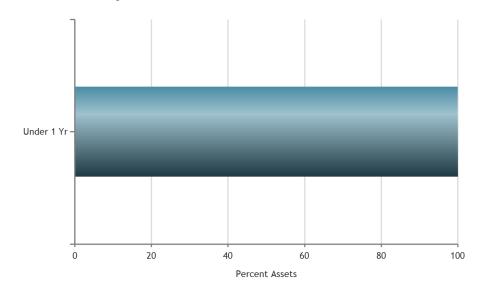
## **Fixed Income Distribution**

US Dollar 6/30/2023

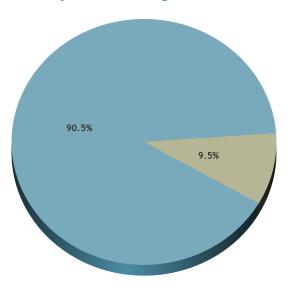
## **Distribution by Maturity**

Maturity	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1 Mth	4	130,399.76	16.2	4.5	0.982%	0.1
1 Mth - 2 Mths	9	343,688.29	42.7	4.9	0.611%	0.1
2 Mths - 3 Mths	5	228,274.92	28.4	5.1	0.671%	0.2
3 Mths - 4 Mths	1	49,219.25	6.1	5.1	0.000%	0.3
4 Mths - 10 Mths	1	52,906.47	6.6	5.4	0.250%	0.4

## **Distribution by Duration**



## Distribution by S&P Rating



## **Distribution by Coupon**

Coupon	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1%	14	678,092.53	84.3	4.9	0.062%	0.2
2% - 3%	1	50,173.67	6.2	5.4	2.875%	0.2
3% - 4%	1	5,128.34	0.6	5.2	3.000%	0.1
4% - 5%	4	71,094.15	8.8	5.4	4.337%	0.1

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AA+

Not Rated

STL Forest Park Forest Park

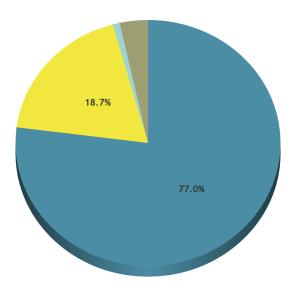
## Fixed Income Overview

US Dollar 6/30/2023

## **Weighted Averages**

Average Yield	4.97
Average Maturity	0.26
Average Coupon	0.16
Average Duration	0.25
Average Moody	Aaa
Average S&P	AA+
Average Fitch	Not Rated

#### **Fixed Income Allocation**



#### **Fixed Income Totals**

Par Value	7,260,000
Market Value	7,171,014.39
Total Cost	7,158,112.03
Net Gain/Loss	12,902.36
Annual Income	11,775.00
Accrued Interest	3,802.15

Security Type	Market Value	% Fixed Income	% Assets
TREASURY BILLS (USD)	5,523,760.05	77.0	66.7
GOVERNMENT AGENCY (USD)	1,340,357.47	18.7	16.2
CERTIFICATES OF DEPOSIT (USD)	60,192.63	0.8	0.7
COMMERCIAL PAPER (USD)	246,704.25	3.4	3.0
Fixed Income Total	7,171,014.39	100.0	86.6

STL Forest Park Forest Park

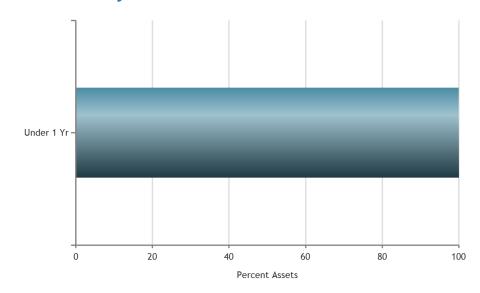
## **Fixed Income Distribution**

US Dollar 6/30/2023

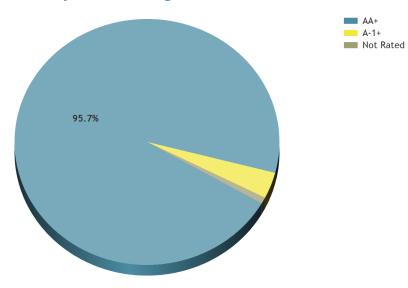
## **Distribution by Maturity**

Maturity	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1 Mth	3	1,346,944.26	18.8	4.3	0.028%	0.1
1 Mth - 2 Mths	3	845,064.64	11.8	4.9	0.115%	0.1
2 Mths - 3 Mths	6	2,240,830.27	31.2	5.1	0.464%	0.2
3 Mths - 4 Mths	1	786,901.42	11.0	5.2	0.000%	0.3
4 Mths - 10 Mths	3	1,951,273.81	27.2	5.2	0.000%	0.5

## **Distribution by Duration**



## Distribution by S&P Rating



## **Distribution by Coupon**

Coupon	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1%	13	6,808,829.06	94.9	4.9	0.006%	0.3
1% - 2%	1	50,097.77	0.7	5.4	1.950%	0.1
3% - 4%	2	312,087.56	4.4	5.4	3.363%	0.2

STL MFC Improvement MFC Improvement Accounts

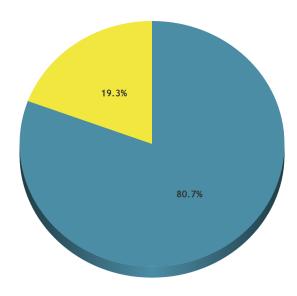
## Fixed Income Overview

US Dollar 6/30/2023

## **Weighted Averages**

Average Yield	5.07
Average Maturity	0.32
Average Coupon	0.03
Average Duration	0.32
Average Moody	Aaa
Average S&P	AA+
Average Fitch	Not Rated

#### **Fixed Income Allocation**



#### **Fixed Income Totals**

Par Value	8,429,000
Market Value	8,292,244.41
Total Cost	8,288,836.56
Net Gain/Loss	3,407.85
Annual Income	2,785.00
Accrued Interest	228.60

Security Type	Market Value	% Fixed Income	% Assets
TREASURY BILLS (USD)	6,689,344.45	80.7	58.4
GOVERNMENT AGENCY (USD)	1,602,899.96	19.3	14.0
Fixed Income Total	8,292,244.41	100.0	72.4

STL MFC Improvement MFC Improvement Accounts

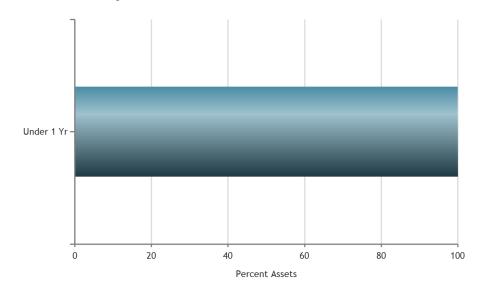
## **Fixed Income Distribution**

US Dollar 6/30/2023

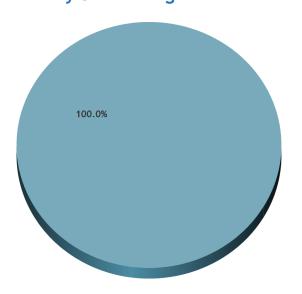
## **Distribution by Maturity**

			% FI	Average	Average	Average
Maturity	Number	Market Value	Holdings	YTM	Coupon	Duration
Under 1 Mth	1	1,131,539.75	13.6	4.4	0.000%	0.1
2 Mths - 3 Mths	3	2,241,262.74	27.0	5.0	0.000%	0.2
3 Mths - 4 Mths	1	1,111,498.25	13.4	5.2	0.000%	0.3
4 Mths - 10 Mths	5	3,807,943.67	45.9	5.3	0.072%	0.5

## **Distribution by Duration**



## Distribution by S&P Rating



## **Distribution by Coupon**

Coupon	Number	Market Value		Average YTM	_	Average Duration
Under 1%	10	8,292,244.41	100.0	5.1	0.033%	0.3

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AA+

STL Parking Parking Accounts

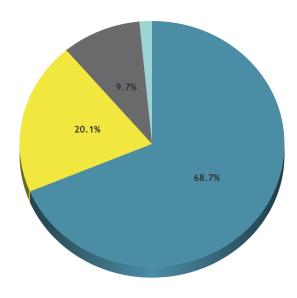
## Fixed Income Overview

US Dollar 6/30/2023

## **Weighted Averages**

Average Yield	4.85
Average Maturity	0.28
Average Coupon	0.71
Average Duration	0.27
Average Moody	Aa1
Average S&P	AA+
Average Fitch	Not Rated

#### **Fixed Income Allocation**



#### **Fixed Income Totals**

Par Value	2,254,000
Market Value	2,234,525.59
Total Cost	2,226,462.70
Net Gain/Loss	8,062.89
Annual Income	15,721.75
Accrued Interest	6,128.69

Security Type	Market Value	% Fixed Income	% Assets
TREASURY BILLS (USD)	1,534,654.83	68.7	46.0
GOVERNMENT AGENCY (USD)	449,622.24	20.1	13.5
MUNICIPAL BONDS (USD)	215,956.70	9.7	6.5
CERTIFICATES OF DEPOSIT (USD)	34,291.81	1.5	1.0
Fixed Income Total	2,234,525.59	100.0	67.0

#### STL Parking Parking Accounts

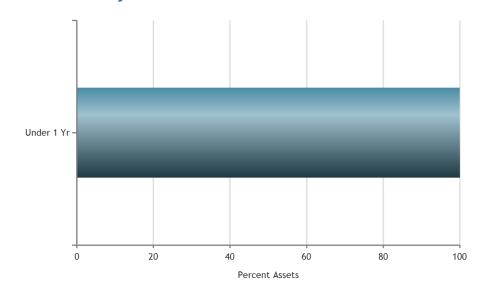
## **Fixed Income Distribution**

US Dollar 6/30/2023

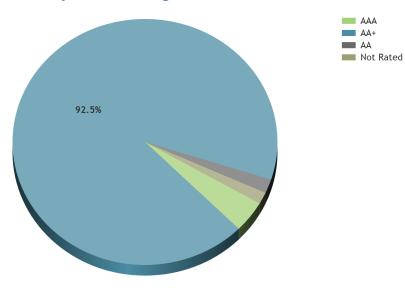
## **Distribution by Maturity**

Maturity	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1 Mth	4	363,176.74	16.3	4.5	0.102%	0.1
1 Mth - 2 Mths	11	390,756.15	17.5	4.7	1.775%	0.1
2 Mths - 3 Mths	5	480,697.76	21.5	5.1	0.325%	0.2
3 Mths - 4 Mths	1	206,561.62	9.2	5.2	0.000%	0.3
4 Mths - 10 Mths	8	793,333.31	35.5	4.9	0.879%	0.5

## **Distribution by Duration**



## Distribution by S&P Rating



## **Distribution by Coupon**

Coupon	Number	Market Value	% FI Holdings	Average YTM	Average Coupon	Average Duration
Under 1%	16	1,883,461.20	84.3	5.0	0.032%	0.3
1% - 2%	1	6,009.73	0.3	5.3	1.750%	0.1
3% - 4%	5	119,031.38	5.3	5.3	3.432%	0.2
4% - 5%	2	10,066.58	0.5	5.2	4.500%	0.1
Over 5%	5	215,956.70	9.7	3.2	5.000%	0.4

## **Earned Income**





## SWS Capital Management MASTER EARNED INCOME REPORT From 3/01/2023 - 6/30/2023

Double Crown	Earned	Amortization/	Earned	Management	Net
Portfolio Group	Interest	Accretion	Income	Fees	Earnings
STL Airports	9,060.84	167,298.31	176,359.15	15,493.25	160,865.90
STL Carnahan Courthouse	0.00	72.94	72.94	472.40	(399.46)
STL Debt Service Reserve	382.36	(119.27)	263.09	187.94	75.15
STL Fire Debt	0.00	0.00	0.00	914.89	(914.89)
STL Forest Park	16,637.46	24,525.74	41,163.20	1,897.26	39,265.94
STL GC Redevelopment	0.00	0.00	0.00	273.28	(273.28)
STL MFC Improvement	34,597.78	7,314.58	41,912.36	2,631.99	39,280.37
STL Parking	8,858.85	419.96	9,278.81	767.19	8,511.62
TOTAL	69,537.29	199,512.26	269,049.55	22,638.20	246,411.35

## **Performance**





## SWS Capital Management Performance - Since Inception From 3/1/2023 - 6/30/2023

Portfolio Group	Total
STL Airports	0.92%
STL Carnahan Courthouse	1.23%
STL Debt Service Reserve	0.83%
STL Forest Park	1.26%
STL MFC Improvement	1.09%
STL Parking	0.94%

## **Broker-Dealer Approval List**



## Brokers to be Approved by the Funds Committee

- ► Barclays Capital Inc.
- ▶ Jefferies LLC
- ► Morgan Stanley & Co. LLC
- ► Oppenheimer & Co, Inc.
- ► Raymond James
- ▶ RBC Capital Markets, LLC
- ► StoneX Financial Inc.
- ▶ Tradeweb LLC



## **SWSCM** Team and Contact Information



## SWSCM - Client Service Team

John Feaster	Primary Contact Portfolio Manager Investment Strategy	Portfolio Management Investment Strategy Economic Outlook Meetings	Phone:(212) 373-4201 Cell:(732) 406-4431 Email: jfeaster@swscapitalmanagement.com
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Keith Lathan	Marketing/ Relationship Manager	General Communication Meetings	Phone:(312)654-4564 Cell:(312) 401-7518 Email: klathan@swscapitalmanagement.com
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