



AIMS Proposed System Details and Pricing

City of St. Louis, Missouri

September 25, 2019

Proposed AIMS Software

Qty	Item Description
1	AIMS Ticket Management system Site License - Unlimited concurrent user access to the AIMS program
1	AIMS Web -customer facing portal for online ticket payments and appeals
1	AIMS Boot/Tow Module
1	AIMS LPR Module - Real-time integration to Genetec LPR system to send scofflaw and permit (if licensed) data, records LPR reads and hits, LPR data analytics and reporting
40	AIMS Mobile enforcement system - AIMS Mobile Android enforcement app, Zebra Bluetooth printer. Does not include Android device ^{1,2}
1	AIMS Enforcement API - integration with Meter pay stations, pay by phone system, LPR system ³
1	Missouri DMV interface - file process to retrieve Registered Owner information ³
1	Out of State Registered Owner information interface - priced separately - see below
1	Real-time integration with IVR payment system (IVR payment system not included)
1	Data Conversion of current system data into AIMS
1	System setup - Payment Gateway integration, Single Sign On authentication integration
2	Days On-Site Survey - review processes, procedures, other business policies, includes travel and living ⁴
3	Days On-Site User Training - hands on training of AIMS system, includes travel and living ⁴
2	Days On-Site Go Live assistance, includes travel and living ⁴
1	AIMS Support Services for proposed AIMS system - 24 x 7, excluding holidays

Genetec AutoVu LPR

1	Genetec Security Center Base Package - up to 5 mobile LPR units, annual connection support
3	Auto Vu Sharp X Municipal LPR kits - (Patroller software, 2 cameras, processing unit, GPS antenna, mapping license, all cables included per kit) First year Return and Repair warranty ¹
3	Panasonic Toughpad tablet, mounting hardware, keyboard, docking station, power adapter, 5 year warranty ¹
1	Security Center and Patroller software setup and configuration
3	LPR vehicle installation by EDC (2 Genetec Certified technicians) includes travel and living expenses ⁴

Software as a Service -SaaS	Year 1	Year 2	Year 3	Year 4 ⁷	Year 5 ⁷
AIMS software: including support services and system hosting ¹	\$ 127,437.50	\$ 127,437.50	\$ 127,437.50	\$ 127,437.50	\$ 127,437.50
LPR system & connection support ^{1,5}	\$ 113,995.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
Total Annual SaaS Payment amount	\$ 241,432.50	\$ 128,037.50	\$ 128,037.50	\$ 128,037.50	\$ 128,037.50

Out of State RO Lookup - price is per returned record (not included in above pricing)

\$1.25

One (1) AIMS User Conference registration is included at no additional charge



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Optional AIMS system components	Annual SaaS amount⁷ Includes support & hosting
AIMS Permit Management (site license), includes AIMS Web upgrade to support online permit purchases and renewals. Permit data integrates with LPR and AIMS Mobile for permit verification.	\$ 26,000.00
AIMS Event Management: track events and costs with invoicing function. Sell permits specific to events. AIMS web support for pre-purchase of event permits online. Requires Permit Management	\$ 6,500.00
Event Permits Mobile Point of Sale (POS) - Android app with credit card reader for mobile device (mobile device not included). Permit/Receipt printer is the same as that provided with AIMS Mobile, therefore additional printer not included with POS option. Price is per Mobile Event POS app system.	\$ 450.00
TIBA Gate System Interface (requires AIMS Permit Management)	\$ 1,625.00
AIMS Test Server	
Test Server Setup - initial setup - only charged first year.	\$ 500.00
Annual Test Server hosting fee	\$ 4,800.00
Custom programming (per man-hour) none required for proposed AIMS system	\$ 275.00

Pre-printed ticket options

Zebra ZQ510 Parking Ticket Prices	Order quantity (rolls)	Top Coated thermal paper (per roll)^{1,8}	Polythermal paper (per roll)^{1,8}
Preprinted ticket rolls: 2 colors on front, 1 color on back	200	\$8.76	\$12.60
Tickets are 3.0" x 8.0"	250	\$7.33	\$10.85
85 tickets per roll	300	\$6.37	\$9.65
Top Coated paper - protects against some elements	500	\$4.56	\$7.47
Polytherm paper - waterproof and tear resistant	1000	\$3.25	\$5.87
One time Design Layout Fee and Plate Charge		\$480.00	



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AutoVu Warranty options

Upgrade initial year Return and Repair Warranty to Advance Replacement (per kit)	\$ 900.00
Extended Advance Replacement warranty - 4 additional years for total of 5 years (per kit)	\$ 14,560.00
Additional warranty options are available and will be provided upon request.	

Payment Terms

LPR System	50% invoiced at time of order Remainder invoiced after installation
AIMS SaaS License - Proposed items (does not include any optional items)	\$ 127,437.50 Annual SaaS payment invoiced upon go live Total amount of annual SaaS payment to be determined based on the selection of any optional items.

Pricing notes

- ¹ Price does not include shipping. Actual shipping costs invoiced upon item delivery
- ² Price does not include the Android device or cellular data plan
- ³ Price is for interface between AIMS and the respective third party systems. Should the third party apply any additional charges for providing their data, they will be the City's responsibility.
- ⁴ On-site services include travel and living expenses
- ⁵ This represents the purchase of the proposed LPR equipment, which will then be owned by the City
- ⁶ First year price includes initial acquisition and setup fees
- ⁷ Years 4 and 5 (and beyond) subject to not more than 5% increase over preceding annual rate
- ⁸ Tickets are invoiced separately, upon delivery

