CITY OF ST. LOUIS OFFICE OF THE TREASURER



TRANSPARENCY INTEGRITY SERVICE

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# 2024 Annual REPORT

PREPARED BY THERESA A. BUSH DIRECTOR OF COMMUNICATIONS

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TRANSPARENCY INTEGRITY SERVICE

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### A NOTE FROM TREASURER LAYNE

#### Dear St. Louis,

I'm proud about the great work my office has accomplished in the last year and excited about the opportunities we have for making 2025 our best year yet!

After winning my re-election campaign in November, I immediately began working with my staff on reinvesting in our vision and setting new goals for the next chapter. I'm excited about developing my team internally so that we can focus on strengthening initiatives that serve St. Louis.

In this report, you'll have an opportunity to learn in more detail about our strides in improving the financial strength of our city, creating more dynamic and responsive parking infrastructure, and investing in people. Thank you for learning more and I look forward to the next year of service!



### **TREASURY OPERATIONS**

As the Chief Banking and Investment Officer for the City of St. Louis, Treasurer Adam L. Layne fulfills three key roles:

### Banking Relationships

The Treasurer ensures local banks serve as depositories for the city and executes banking operations for city departments.

### Investments

With investment managers, the Treasurer sets the direction for the city's investment portfolio, growing the city's financial assets.

### Customer Service

From departments to city employees, the Treasurer provides service to help improve department and personal financial management.

Through these roles, Treasurer Layne is committed to safeguarding the City's financial health and advancing sustainable economic opportunities for St. Louis.



TRANSPARENCY INTEGRITY SERVICE



### St. Louis Treasurer's Office Highlights

**\$4.8** million funds to 540 households (HH) the amount \$500 of Guaranteed Basic Income for 18 months.

# \$280M

The City of St. Louis Treasurer's Office has been entrusted with overseeing \$280 million from the Rams settlement funds, with \$44 million dollars accrued with growing interest, ensuring these resources are managed responsibly and strategically for the benefit of the city and its residents.



The St. Louis Office of Financial Empowerment introduced over 311 hours of financial education through Operation Hope, College Kids, Cities Addressing Fines & Fees Equitably (CAFFE) Programs, and community events.

# 24K

24,402 students are currently enrolled in the College Kids Program

# **Treasury Financial Tables**

FY24B	FY24 A	
\$617,151.00	\$554,188.14	
\$259,222.00	\$227,129.65	
\$876,373.00	\$781,317.79	
\$ 8,000.00	\$ 5,541.97	
\$ 250.00	\$ -	
\$ 2,500.00	\$ 821.60	
\$ 3,000.00		
\$ 4,200.00	\$ 2,412.80	
\$ 2,500.00	\$ -	
\$ 1,200.00	\$ 160.00	
\$ 14,000.00	\$ 17,267.15	
\$ 2,000.00	\$ 150.00	
\$ 500.00	\$ -	
\$ 25,000.00	\$ 2,260.00	
\$ 2,715.00	\$ -	
\$ 65,865.00	\$ 28,613.52	
\$942 238 00	\$809 931 31	A
\$5 12,250.00	4005,551.51	в
	\$617,151.00 \$259,222.00 \$876,373.00 \$ 250.00 \$ 2,500.00 \$ 2,500.00 \$ 3,000.00 \$ 4,200.00 \$ 4,200.00 \$ 1,200.00 \$ 1,200.00 \$ 14,000.00 \$ 2,000.00 \$ 25,000.00 \$ 25,000.00 \$ 2,715.00	\$617,151.00 \$554,188.14 \$259,222.00 \$227,129.65 \$876,373.00 \$781,317.79 \$ 250.00 \$ 5,541.97 \$ 250.00 \$ - \$ 2,500.00 \$ 821.60 \$ 3,000.00 \$ 4,200.00 \$ 2,412.80 \$ 2,500.00 \$ - \$ 1,200.00 \$ 160.00 \$ 14,000.00 \$ 17,267.15 \$ 2,000.00 \$ 150.00 \$ 500.00 \$ - \$ 25,000.00 \$ - \$ 25,000.00 \$ - \$ 25,000.00 \$ - \$ 25,000.00 \$ - \$ 2,260.00 \$ 2,715.00 \$ - \$ 65,865.00 \$ 28,613.52

Treasury Budget



### Local Bank ど Cash Investments

Alltru Credit Union	\$601,378.84
Bank of America	\$174,718,406.00
Busey - City	\$14,088,414.12
Chase	\$10,801,547.59
Commerce	\$94,933,155.61
Enterprise	\$170,105.09
Midland States	\$18,445,581.77
Midwest BankCentre	\$63,884,955.05
Paramount	\$25,245,840.95
PNC	\$6,682,068.25
Regions	\$24,149,021.56
Simmons	\$181,136,288.02
UMB	\$58,978,849.68
US Bank	\$60,091,476.88
Totals	\$733,325,710.57

#### **Treasury Landscape**

The Federal Reserve's latest median "dot plot" projection now signals only **50** basis points of rate cuts in 2025, a reduction from previous forecasts. This adjustment translates to a full percentage point of rate cuts in 2024. Policymakers now anticipate two quarter-percentage-point reductions by the end of 2025—half a percentage point less than projected in September. The revised outlook sets the Federal Funds rate target range at **3.75% – 4.00%** by year-end **2025**.

Throughout the final quarter of 2024, the U.S. Treasury yield curve steepened and twisted as shortterm yields declined while longer-term yields climbed. Persistent policy uncertainty and expectations of prolonged higher rates pushed yields on 2-year and longer-dated Treasuries higher, while the December Fed rate cut drove short-term yields lower. By the end of 2024, yields on key Treasury securities stood at **4.31**% for the 3-month, **4.24**% for the 2-year, and **4.57**% for the **10-year—marking** the first time in over two years that the 10-year Treasury outyielded the 3month note.

## **Banking**

The purpose of the annual Funds Committee meeting is the Mayor, Comptroller, and City Treasurer to meet and review the annual finding of the Home Mortage Disclosure Act (HMDA) Report and approve the St. Louis City depositories for the fiscal year. Through data analysis and Q&A, this committee works to ensure depository applicants are committed to the growth and development of St. Louis City and its business.



#### **FUNDS COMMITTEE MEMBERS**

The **16 banks** analyzed in this report issued **612 loans** in the City totaling **\$137,930,000**. This represents a **32.9**% decrease in the number of loans and a **42.5**% decrease in the dollar amount compared to the totals reported by depository applicants in the 2022 HMDA Report.

- Home Purchases: 358 loans totaling \$105,040,000. This represents a 22.5% decrease in the number of loans and a 33.4% decrease in the amount compared to reported loans in 2022.
- Home Improvements: 144 loans totaling \$11,070,000. This represents a 10.6% decrease in the number of loans and a 19.5% decrease in the amount compared to reported loans in 2022.
- **Refinancing: 110** loans totaling **\$21,820,000**. This represents a **61.9**% decrease in the number of loans and a **68.1**% decrease in the amount compared to reported loans in 2022

# **Banking**

### **HMDA Report Analysis**

Loan Volume

### Total Loan Volume

- 612 loans issued among the 16 banks
- \$137,930,000 totals for loans
- 32.9% decrease in loan volume
- 42.5% decrease in dollar amount

#### Mortgage Volume

- 358 loans
- \$105 million
- 32.9% decrease in vol.
- 42.5% decrease in amt.

## **HMDA Report Analysis**

Loan Volume

#### **Home Improvements**

- 144 loans
- \$11 million
- 10.6% decrease in vol.
- 19.5% decrease in amt.

#### Refinancing

- 110 loans
- \$21.8 million
- 61.9% decrease in vol.
- 68.1% decrease in amt.



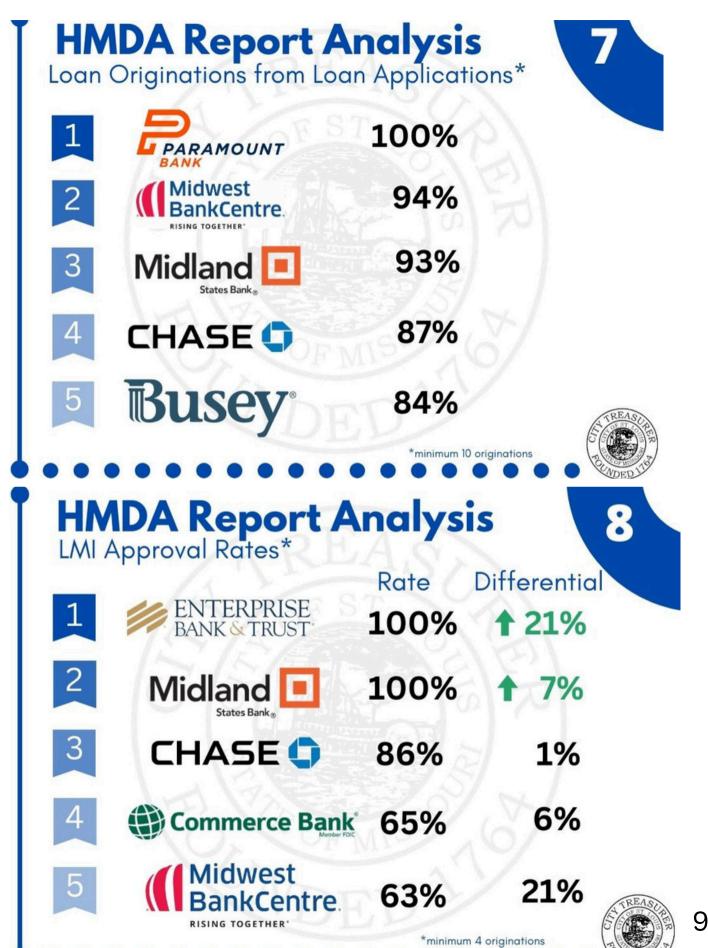


Midwest





# <u>Banking</u>



### **2024 BEE Scorecard**

The Treasurer's Office of the City of St. Louis, in order to comprehensively and coordinatively commit to Economic Justice and Economic Justice initiatives, put forth this scorecard by which all City Depositories and prospective City Depositories will be evaluated on. This scorecard will be a tool used to hold our City Depositories accountable in our collective Economic Justice efforts, not as a punitive measure, but as a tool to intentionally and strategically improve for the betterment of economic outcomes for all St. Louisans.

Banks are scored by five (5) categories:

- LEADERSHIP DIVERSITY (LD)
- CLIENT FACING DIVERSITY (CFD)
- EQUITABLE LENDING (EL)
- CUSTOMIZED PRODUCTS & PROGRAMS (CPP)
- COMMUNITY FOCUSED EMPOWERMENT (CFE)



# **Value Added Services**

Treasurer Adam L. Layne and the Office of Financial Empowerment are committed to ensuring that every City of St. Louis employee has the opportunity to achieve financial wellness—so they can do more in 2025!

With a dedicated workforce of over 6,500 employees serving St. Louis, city department leaders are encouraging their teams to take control of their financial future. By creating a **MyMilestones** account through Commerce Bank, employees gain access to valuable financial strategies, helping them maximize their earnings and work toward financial freedom.



# My Milestones by Commerce™

Providing financial wellness solutions for your employee base

FINAN CIAL WELLNESS





### <u>Investments</u>

#### CURRENT ASSETS UNDER MANAGEMENT

### PFMAM

Accounts	PFMAM-Managed Assets (as of 3/31/2024)*	PFMAM-Managed Assets (as of 6/30/2024)*
STL Airport Portfolio	\$116,723,728	\$117,864,413
STL Airport PFC Portfolio	\$15,722,390	\$15,869,877
STL City General Pool Portfolio	\$36,078,587	\$36,393,399
Total Assets	\$168,524,705	\$170,127,689
Accounts	Assets Under Management (as of 3/31/2024)*	Assets Under Management (as of 6/30/2024)*
Accounts MOSIP		
	(as of 3/31/2024)*	(as of 6/30/2024)*
	(as of 3/31/2024)*	(as of 6/30/2024)*

### pfm**`)** asset management

The City's excess cash and bond portfolios are actively managed by PFM Asset Management LLC and SWS Capital Management, selected through the 2023 RFP process. Principal serves as the custodian of funds. Together, the investment managers have updated and revised the City's cash flow analysis to optimize longterm earnings on excess cash.

In an effort to enhance financial growth, the City has diversified its banking options and strategically transferred funds into a higher-yield investment under the Missouri Securities Investment Program (MOSIP). The Treasury team oversees this process, ensuring proper oversight, accountability, and continuous evaluation of net gains and losses.

PFMAM has been managing assets for the City of St. Louis for over 10+ years





Since 1981, PFM Asset Management has served public sector, Non-profit and other institutional clients.

An advisor to local governments, pension funds, higher education, healthcare, non-profits and insurance risk pools across the nation. Looking for tailored, flexible investment advice. Our focus is providing investment grade fixed income and multi-asset class solutions available in a variety of implementation options.

### <u>Investments</u>

### **RAMIREZ ASSET MANAGEMENT**

		pitalized Interest Portfolio		As of: 06/30/24
Portfolio Overview:	:		Portfolio Analytics:	
Account Value:	\$	50,224,547	Yield To Maturity:	5.11%
Inception:		6/12/2024	Maturity (Years):	0.275
			Duration:	0.269
			Quality:	Aaa
St. Louis Airport 2	024B Ca	pitalized Interest Portfolio		As of: 06/30/24
Portfolio Overview:	:		Portfolio Analytics:	
Account Value:	\$	1,008,586	Yield To Maturity:	5.11%
Inception:		6/12/2024	Maturity (Years):	0.273
			Duration:	2.670
			Quality:	Aaa
				As of: 06/30/24
St. Louis Airport 2			Deutfelie Anshriess	AS 01. 00/30/24
Portfolio Overview:	:		Portfolio Analytics:	
Portfolio Overview: Account Value:		7,005,258	Yield To Maturity:	5.11%
Portfolio Overview:	:		Yield To Maturity: Maturity (Years):	5.11% 0.275
Portfolio Overview: Account Value:	:	7,005,258	Yield To Maturity: Maturity (Years): Duration:	5.11% 0.275 2.680
Portfolio Overview: Account Value:	:	7,005,258	Yield To Maturity: Maturity (Years):	5.11% 0.275
Portfolio Overview: Account Value: Inception:	: \$	<b>7,005,258</b> 6/12/2024	Yield To Maturity: Maturity (Years): Duration:	5.11% 0.275 2.680
Portfolio Overview: Account Value: Inception: St. Louis Treasure	: \$ er Excess	<b>7,005,258</b> 6/12/2024	Yield To Maturity: Maturity (Years): Duration:	5.11% 0.275 2.680 Aaa
Portfolio Overview: Account Value: Inception: St. Louis Treasure	: \$ er Excess	<b>7,005,258</b> 6/12/2024	Yield To Maturity: Maturity (Years): Duration: Quality:	5.11% 0.275 2.680 Aaa
Portfolio Overview: Account Value: Inception: St. Louis Treasure Portfolio Overview:	: \$ er Excess :	7,005,258 6/12/2024	Yield To Maturity: Maturity (Years): Duration: Quality: Portfolio Analytics:	5.11% 0.275 2.680 Aaa As of: 06/30/24
Portfolio Overview: Account Value: Inception: St. Louis Treasure Portfolio Overview: Account Value:	: \$ er Excess :	7,005,258 6/12/2024	Yield To Maturity: Maturity (Years): Duration: Quality: Portfolio Analytics: Yield To Maturity:	5.11% 0.275 2.680 Aaa As of: 06/30/24 4.74%



Since June 2024, RAM has managed 4 portfolios on behalf of the City of St. Louis, totaling **\$58 million.** 

Three portfolios are tied to the St. Louis Lambert Airport 2024 Bond Proceeds.

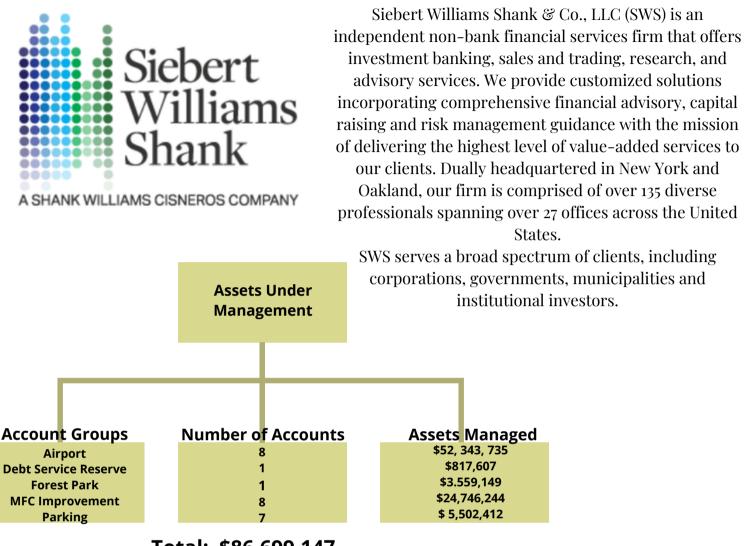
RAM also manages an Excess Cash portfolio on behalf of the Treasurer's Office.





**Ramirez Asset Management** ("RAM") specializes in fixed income and equity asset management and provides investment advisory services to institutional and high net worth investors. The current fixed income offerings include 9 composites with fully customizable strategies ranging from cash management out to long duration. The equity capabilities include 6 composites in the international, emerging markets and U.S. equity markets. They believe in the importance of establishing longterm client relationships while striving to deliver consistent and superior long-term investment results.

### **Investments**



#### Total: \$86,699,147



Loop Capital Asset Management (LCAM) is a registered investment adviser located in Miami, Florida. The firm was founded in 1985 and specializes in fixed income investment management. LCAM renders investment management services primarily to institutions, such as retirement and pension accounts, government entities, trusts, estates, endowments and foundations. LCAM offers customized fixed income portfolio management solutions to meet specific client objectives. All portfolios are managed on a team basis within the team's investment framework to meet each client's objectives. LCAM is a wholly-owned subsidiary of Loop Capital, LLC.

The City of St. Louis Airport - 2024A Construction portfolio managed by Loop Capital Asset Management was \$250,461,757 as of 6/30/24.

# **Missouri Security Investment Program** (MOSIP)



#### City of St. Louis MOSIP Account Summary

June 30, 2024

MOSIP Account	MOSIP Liquid Series	MOSIP TERM Series	MOSIP CD Prog	ram Total		
General Fund	\$209,830,990	\$0	\$0	\$209,830,990		
Water ORD #1	\$1,049,082	\$0	\$0	\$1,049,082		
Water ORD #2	\$1,048,986	\$0	\$0	\$1,048,986		
Parking Division	\$2,283,291	\$1,220,255	\$0	\$3,503,548		
Water – General	\$7,798,497	\$0	\$0	\$7,798,497		
ARP Funds	\$7,516,261	\$0	\$0	\$7,516,261		
Airport – General	\$19,999,840	\$2,603,677	\$0	\$22,603,517		
Fire Debt	\$8,578,991	\$0	\$0	\$6,578,991		
Tilles Fund	\$51,313	\$0	\$0	\$51,313		
Water Project 1	\$1,421,745	\$0	\$0	\$1,421,745		
Water Project 2	\$824,377	\$0	\$0	\$824,377		
Settlement Proceeds	\$80,510,251	\$135,887,548	\$0	\$216,397,797		
Rams Settlement CC	\$15,466,114	\$31,873,933	\$0	\$47,340,047		
Rams Interest	\$354,380	\$0	\$0	\$354,360		
Total	\$354,734,098	<u>\$171,585,411</u>	<u>\$0</u>	\$526,319,509		
Account	Investment Type	How to Liquidate		Comments		
MOSIP Liquid Series	Daily liquidity	800-891-7910 or call our Client Services Group at 1-		All requests must be reported to the MOSIP program by 1:00pm central time for same day initiation		
MOSIP TERM Series	Fixed-rate term investment that should be held to maturity with a penalty for breaking prior to maturity	Maturity, call the MOSIP program at 1-800-891-7910 or N		maturity, call the MOSIP program at 1-800-891-7910 or our Client Services Group at 1-877-MY-MOSIP (1-877- mage day ipitizing		All requests must be reported to the MOSIP program by 1:00pm central time for same day initiation

MOCI	D	Missouri Securities Investment Program (MOSIP) Rates
11031		July 16, 2024

MOSIP Term Rates <sup>(1)</sup> (Fixed Rate/Fixed Term)					
Maturity	Date	Net Rate			
60 Days	September	5.28%			
90 Days	October	5.29%			
120 Days	November	5.26%			
150 Days	December	5.24%			
180 Days	January	5.21%			
210 Days	February	4.97%			
240 Days	March	4.88%			
270 Days	April	4.80%			
300 Days	May	4.79%			
330 Days	June	4.76%			
365 Days	July	4.75%			

#### at LLC es of De Maturit Net Rate 180 Days 5.55% 270 Days 5.45% 365 Days 5.45% 730 Days 5.00% MOSIP LIG 5.21%

Call Toll-Free 1-877-MY-MOSIP (1-877-696-6747) 3 for MOSIP Term and MOSIP Fixed In

# <u>American Rescue Plan Act (ARPA)</u>

In 2024, the St. Louis Office of Financial Empowerment (OFE) leveraged funding from the American Rescue Plan Act (ARPA) to expand financial programs that directly support residents facing economic hardships. These funds have been instrumental in strengthening financial resilience and providing critical resources to underserved communities.

As the city's chief investment officer, the Treasurer leverages funds to help generate additional revenue. Treasury offers this service to any city department that chooses to participate. We follow the City's investment policy statement and state law, as all investment holdings are of very high quality. Our primary objective is to protect and increase the value of the City's assets. We continue to monitor market indicators which track market expectations for changes in monetary policy, economic activity, rising inflation, or diminishing inflation due to rising risk. We are ready to adjust portfolio strategy if needed.









# Office of Financial Empowerment



The St. Louis Office of Financial Empowerment (OFE) is a publicprivate initiative designed to guide citizens toward making more informed financial decisions. Recognized on a national level, the City of St. Louis Treasurer's Office developed an OFE that actively contributes to the Cities for Financial Empowerment (CFE) Coalition. With its unique capability to design and execute financial empowerment programs, the OFE works to boost citizens' financial well-being.

#### **Operation HOPE: Empowering Financial Futures**

The City of St. Louis Treasurer's Office is committed to providing financial empowerment resources that uplift residents and strengthen communities. Through our partnership with Operation HOPE, we offer free financial counseling and education to help individuals improve their financial well-being and achieve economic success. Residents can access one-on-one coaching to build credit, reduce debt, increase savings, and work toward homeownership or business development. By equipping St. Louisans with the tools to navigate their financial journey, Operation HOPE is creating pathways to financial stability and generational wealth. **O.H.** held over **100** workshops in 2024 with over **150** participants.

#### **College Kids**

Did you know that when you pay to park or receive a parking ticket, you're helping to fund a child's future?

In 2015, the City of St. Louis Treasurer's Office launched College Kids, the second College Savings Account program in the nation. This initiative ensures that every kindergarten student in St. Louis Public and charter schools receives a savings account from the Treasurer's Office with a \$50 initial deposit.

Families can watch their child's savings grow through matched savings, attendance bonuses, and parent participation in financial education courses. Research shows that children with even less than \$500 saved are three times more likely to enroll in college and four times more likely to graduate compared to those without savings.



ollege







# <u>Guaranteed Basic Income (GBI)</u>

- Successfully launched with **\$5 million** in ARPA funds allocated through **Board Bill 116** to assist **440** families negatively impacted by COVID-19.
- Secured an additional **\$1 million** donation from Jack Dorsey's "Start Small" Foundation, allowing **100** more families to benefit.
- Partnered with Washington University to collect data and measure impact, revealing that most funds are being spent on essentials like food and household bills, with 1 in 3 participants reporting improved food security.
- Additional, **\$2.35 million** raised by the James S. McDonnell Foundation and other local private funders to see the program through the entire 18 months.



Guaranteed Basic Income



#### **COMMUNITY IMPACT**

To date, the program has disbursed **over \$ 2 million** in ARPA dollars and continued support through private donations. Participants have shared how the program has eased financial burdens:

- "It has given me the opportunity to get out of some of my debt as well as feel more confident in my ability to handle a financial emergency."
- "The GBI program has provided me with extra funds to put towards bills or do things for my children, such as buy clothing, learning materials, gas, hygiene products, and household supplies."







# Office of Financial Empowerment



### 2024 Program Highlights

• **Title Waiver Program** (in partnership with the Missouri Department of Revenue – MDOR) Building on last year's **Cities Addressing Fines and Fees Equitably (CAFFE)** initiative, the City of St. Louis partnered with the **Missouri Department of Revenue** to introduce the Title Penalty Waiver program. This program waives title penalties for residents who complete financial empowerment services, helping them avoid additional fees and maintain vehicle ownership. The program is made possible through support from **Mission St. Louis AmeriCorps VISTA**, which provides capacity-building assistance to expand financial empowerment efforts across the city.

• **Take a Right Turn Program** (in partnership with the City of St. Louis and Justine Petersen) To reduce the number of expired license plates in the city, the City of St. Louis partnered with Justine Petersen to launch the Take A Right Turn program. This initiative provides **o% interest loans** up to **\$3,500** to eligible St. Louis City residents to help cover outstanding personal property taxes, automobile insurance, and sales tax payments, ensuring compliance with vehicle registration. The St. Louis Treasurer's Office of Financial Empowerment (OFE) provides eligibility information and financial counseling in partnership with Justine Petersen, offering residents the resources needed for long-term financial stability.

• Emergency Financial Empowerment (EFE) Initiative (in partnership with the Cities for Financial Empowerment Fund – CFE Fund)

In 2024, the City of St. Louis was selected for the CFE Fund's new Emergency Financial Empowerment **(EFE)** initiative, designed to strengthen emergency response through financial support services. Led by the City Emergency Management Agency **(CEMA)** and the St. Louis Treasurer's Office of Financial Empowerment (OFE), the initiative focuses on addressing financial hardships caused by disasters, which disproportionately impact underserved communities. The CFE Fund is providing technical support, funded by a **\$150,000** grant from Bloomberg Philanthropies' Greenwood Initiative, which focuses on wealth-building in Black communities.

Through these initiatives and ongoing partnerships, OFE continues to make a meaningful impact on the financial well-being of St. Louis residents, ensuring equitable access to financial resources and opportunities.

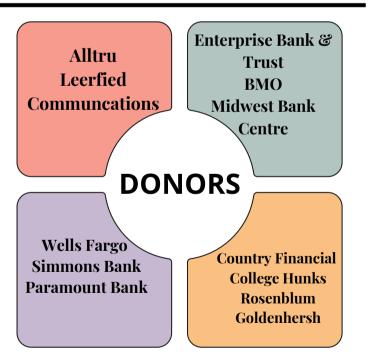
# OFE Financials & Donations



Treasurer's Office- OFE	FY24B	FY24
Salary Wages	\$ 251,632.00	\$ 169,602.00
Benefits	\$ 106,805.00	\$ 70,974.02
Total Wages & Benefits	\$ 358,437.00	\$ 240,576.02
Operating Expenses		
Office & Computer Supplies	\$ 11,000.00	\$ 7,253.52
Education Training Seminars	\$ 2,000.00	\$ 206.88
Office Computer Equipment	\$ 2,000.00	\$ 6,011.70
Office Computer Services	\$ 20,000.00	\$ 13,349.30
Communication Services	\$ 600.00	\$ 94.20
Health/Safety Services	\$ 1,000.00	\$ 699.54
Educational Training	\$ 2,500.00	\$ 1,870.00
Transportation	\$ 250.00	\$-
Membership Fees	\$ 1,000.00	\$ 50.00
Travel		\$ -
Professional Services	\$ 40,000.00	\$ 11,825.20
27th reserve	\$ 1,107.00	\$ -
Pass Through	\$ 125,000.00	\$ 52,000.00
	\$ 206,457.00	\$ 93,360.34
	\$ 564,894.00	\$ 333,936.36

Giving Tuesday	\$9,227.81
GiveSTL Day 2024	\$5,116.00
Wells Fargo	\$125,000
CAFFE	\$42,690
CEMA	\$75,000
The Fountain on Locust	\$100.00
The Vault	\$514.00
Other Corporate Donations	\$5,678.00
Chili Cook-off	\$600.00
TOTAL	\$263,925.81





# <u>College Kids</u>







College Kids has a total of 24,402 enrolled students. This year **\$2.01 Million** has been saved by College Kids scholars! **\$52,000** has been deposited with **\$5,693.65** in earned and matched incentives. Active scholars have an average account balance of **\$266.00**.









# **<u>Parking Division</u>**



The Parking Division is a self-supported enterprise fund designed to help St. Louis "Park Smart" by:



Transforming the Customer Experience by Making it Easier to Find and Pay for Parking

Optimizing Operations and Managing Data

Improving Sustainability through Demand Management, Driving Alternatives, and Green Technology

Account Title	Budget 2024	Actual <u>2024</u>	Budget <u>2025</u>	Variance <u>Bud vs Act</u>	Percent <u>Variance</u>	Variance Bud vs Bud	Percent <u>Variance</u>
Parking Meters(gross)	5,406,147	5,905,751	5,776,347	499,604	9%	370,200	7%
Parking Tickets(gross)	4,840,087	3,946,962	4,748,238	(893,125)	-18%	(91,849)	-2%
Boots	40,000	0	40,000	(40,000)	-100%	0	0%
Kiel Parking Project	3,867,977	4,153,595	4,867,431	285,619	7%	999,454	26%
Justice Center Garage	1,862,626	1,770,326	2,016,128	(92,299)	-5%	153,502	8%
Argyle Garage - Parking	917,595	989,650	1,093,004	72,055	8%	175,409	19%
Williams Paper Project	382,186	399,727	517,920	17,541	5%	135,734	36%
7th & Pine - Parking	1,172,201	1,059,019	1,084,644	(113,181)	-10%	(87,556)	-7%
9N-Buckingham/Euclid	264,168	250,211	243,552	(13,957)	-5%	(20,616)	-8%
Abrams Garage	173,832	238,132	180,543	64,300	37%	6,711	4%
Total Garage Revenue	8,640,584	8,860,661	10,003,221	220,077	3%	1,362,638	16%
Chouteau Building	366,189	362,530	263,859	(3,659)	-1%	(102,329)	-28%
Misc.	786,420	493,426	753,921	(292,994)	-37%	(32,499)	-4%
Total	20,079,427	19,569,330	21,585,587	(510,097)	-3%	1,506,160	8%



The Parking Division of the City of St. Louis is under the purview of the City of St. Louis Treasurer's Office where Treasurer Adam L. Layne serves as the Supervisor of Parking.

Account Title	BUDGET FISCAL 2024	ACTUAL FISCAL 2024	BUDGET FISCAL 2024	VARIANCE BUDGET BUD24 VS BUD24	PERCENTAGE
Personnel	8,050,946	7,390,091	8,287,689	66,855	8%
Supplies	416,918	284,555	475,239	132,363	32%
Lease of Equipment	0	0	0	0	0%
Equipment & Improvements	89,570	88,791	86,614	779	1%
Contractual & Other Services	6,547,390	6,113,173	7,376,298	434,217	7%
Debt Service/Major Project	563,153	333,933	534,017	229,220	41%
Principal	3,455,000	3,455,000	3,615,000	0	0%
Administrative Fees	29,268	30,425	38,776	(1,157)	-4%
27th Payroll	22,680	22,680	22,759	0	0%
Total	19,174,924	17,718,647	20,436,391	1,456,277	8%





# **Parking Division**

**Online Montly Parking Program** 

The Parking Division knows it's important to provide an attractive and welcoming environment for tenants and visitors alike. In 2024 new cameras were installed at Argyle and 9 North garages. A new 10-year Capital Maintenance Study for all Parking Facilities. Fencing was updated at Manchester Lot and the 3013 Olive lot. Also, new sliding gates for extra security have been added. **5** new Parking Enforcement Vehicles, with more coming in 2025. Parking Enforcement Officers received all new parking handhelds.

**Central West End Facilities Downtown Facililties** Abrams Garage 9 North/Buckingham Garage Central Downtown Garage (7th/Pine) Argyle Garage City Hall Lot **Cupples** Garage **Justice** Center Garage **Kiel** Garage Williams Lot **Off-Street Parking** California Lot Soulard Lot Ohio Lot Manchester Lot Skinker/Westminster Lot Olive Lot **Parking Division Offers:** ParkMobile **On-** Street Parking Parking & Towing Assistance Program (PTAP) Booting & Towing Services Pay-by-Plate, Pay Stations and Pay by App (ParkMobile) **Online Residential Permit Parking Garage** Parking Transient, Monthly & Event Parking

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